



THE PAPER PLANE CHALLENGE

December 18, 2016

Objective

To build as many paper airplanes as possible with the exact same logo and design using the supplies provided in 12 minutes

- Supplies:

- Paper
- 2 Markers
- Paper clips (**Must use the paper clip**).

Judging category and scoring

You will be judged on the following:

1. Quality and Consistency

Each plane must look exactly identical

2. Distance

The farthest distance traveled. You will get a chance to test your plane.

3. Quantity:

The most number of planes

Round 1 Rules

Each team will build their planes

Make sure your design is consistent for all planes:

- Each plane is the same model
- Each plane has a paper clip
- Each plane has a logo, in the same location

You will be scored on quantity and consistency

ROUND ONE

10 minutes!



Round 2 Rules

Make your creations take flight!

Landing Field	Points
1st quadrant	3 points
2nd quadrant	6 points
3rd quadrant	9 points
4th quadrant	12 points
Furthest plane	extra 5 points

ROUND TWO

15 minutes!



STOP

Did you feel you were heard as part of the team?

Yes

No

Tables 1 – 10 (Leader are women)
Would you describe your leader as

- Aggressive
- Assertive

Tables 11 – 20 (Leaders are Men)
Would you describe your leader as

- Aggressive
- Assertive

What Makes a Good Leader ?

1. Honest
2. Intelligent
3. Decisive
4. Organized
5. Compassionate
6. Innovative
7. Ambitious

Leadership Gender Differences

<ul style="list-style-type: none"> • Women Leaders • Seen to adopt a more democratic and participative style than their male counterparts (Merchant, 2012). 	<ul style="list-style-type: none"> • Men Leaders • Found to adopt a top-down style, in general. This is the command and control style.
--	---

Slightly more likely to be "transformational" leaders, serving as role models, helping employees develop their skills, and motivating them to be dedicated and creative

According to a study by the **Johnson & Wales University** titled "Differences in Leadership Styles between Genders: Outcomes and Effectiveness of Women in Leadership Roles" There are many different leadership styles despite gender women are seen to adopt a more democratic and participative style than their male counterparts .. Whereas men were Found to adopt a top-down style, in general. This is the command and control style.

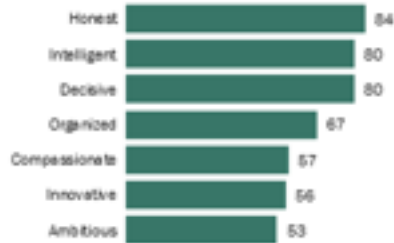
According to a study done by the American Psychological association in 2006,

women are slightly more likely to be "transformational" leaders, serving as role models, helping employees develop their skills, and motivating them to be dedicated and creative. That approach may actually be more effective in today's less hierarchical organizations. But not all workplaces are alike: The participatory style may backfire in traditional male settings such as the military or organized sports. Conversely, the command-and-control style more typical of men may backfire in a social-service agency or retail outlet. So really it depends on what is necessary for that environment.

What Makes a Good Leader, and Does Gender Matter

Which Leadership Traits Matter Most?

% saying it is absolutely essential for a leader to be ...

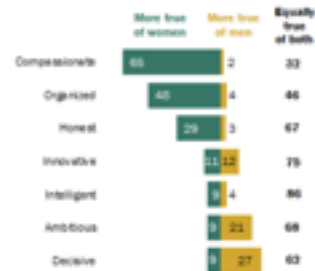


Source: Pew Research Center survey, Nov. 12-21, 2014 (N=1,835)

PEW RESEARCH CENTER Q25e-g

Women Seen as More Compassionate, Men More Decisive

% saying each characteristic ...



Note: "No answer" not shown.

Source: Pew Research Center survey, Nov. 12-21, 2014 (N=1,835)

PEW RESEARCH CENTER Q25e-g

According to a survey conducted November 12-21, 2014 among a sample of 1,835 adults (921 women and 914 men) 18 years of age or older in the US.

Roughly two-thirds of adults (67%) say that being organized is an essential quality in a leader. Somewhat smaller shares of the public say that being compassionate (57%), innovative (56%) or ambitious (53%) are essential for leadership.

In the end men and women seem to have a balance of the top traits and this is what we should aspire to be .

It would be interesting to see which of these was the top in our culture. Lets take a survey and see what the room thinks.

Aggressive Versus Assertive

- **Heidi Roizen**



Change the Word Case Study to Heidi / Howard Case Study

Two professors wrote up a case study about a real-life entrepreneur named Heidi Roizen, describing how she became a successful venture capitalist by relying on her outgoing personality and huge personal and professional network. The professors had a group of students read Roizen's story with the real name attached and another group read the story with the name changed to "Howard." Then the students rated Howard and Heidi on their accomplishments and on how appealing they seemed as colleagues. While the students rated them equally in terms of success, they thought Howard was likeable while Heidi seemed selfish and not "the type of person you would want to hire or work for." <http://www.forbes.com/sites/susanadams/2013/03/04/10-things-sheryl-sandberggets-exactly-right-in-lean-in/>



Qudwa

A i d i n g t h e B a l a n c e